## BALANCE SHEET

## Quarter 1 / 2010

Unit: VND

| ASSETS | Code | Ending Balance | Beginning Balance |
| :---: | :---: | :---: | :---: |
| A. SHORT-TERM ASSETS ( $100=110+120+130+140+150$ ) | 100 | 983,753,847,386 | 888,981,606,093 |
| I. Cash and cash equivalents | 110 | 52,684,664,001 | 19,775,187,952 |
| 1. Cash | 111 | 52,684,664,001 | 19,775,187,952 |
| 2. Cash equivalents | 112 |  |  |
| II. Short-term financial investments | 120 | 15,937,844,904 | 437,735,001 |
| 1. Short-term investments | 121 | 15,937,844,904 | 437,735,001 |
| 2. Provision for devaluation of short-term security investments | 129 |  |  |
| III. Receivables | 130 | 116,100,445,697 | 105,689,592,253 |
| 1.-Trade accounts receivables | 131 | 74,119,561,466 | 76,248,698,138 |
| 2. Advances to suppliers | 132 | 25,625,999,916 | 11,897,615,110 |
| 3. Short-term internal receivables | 133 | 1,395,480,201 |  |
| 4. Receivable in accordance with contracts in progress | 134 |  |  |
| 5. Other receivables | 135 | 14,959,404,114 | 17,543,279,005 |
| 6. Provision for short-term bad receivables | 139 |  |  |
| IV. Inventories | 140 | 761,571,015,173 | 749,576,512,019 |
| 1. Inventories | 141 | 761,571,015,173 | 749,576,512,019 |
| 2.-Provision for devaluation of inventories | 149 |  |  |
| V. Other short-term assets | 150 | 37,459,877,612 | 13,502,578,868 |
| 1. Short-term prepaid expenses | 151 | 44,726,613 | 56,978,534 |
| 2. VAT deductible | 152 | 344,555,394 | 6,370,697,268 |
| 3. Tax and accounts receivable from State budget | 154 | 45,370,017 |  |
| 4. Other short-term assets | 158 | 37,025,225,588 | 7,074,903,066 |
| B. LONG-TERM ASSETS ( $200=210+220+240+250+260$ ) | 200 | 111,731,006,593 | 113,796,134,030 |
| I. Long-term receivables | 210 | - | - |
| 1. Long-term receivables from customers | 211 |  |  |
| 2. Capital receivable from subsidiaries | 212 |  |  |
| 3. Long-term inter-company receivables | 213 |  |  |
| 4. Other long-term receivables | 218 |  |  |
| 5. Provision for long-term bad receivable (*) | 219 |  |  |
| II. Fixed assets | 220 | 106,971,080,618 | 108,638,980,324 |
| 1. Tangible fixed assets | 221 | 55,427,634,088 | 58,300,840,910 |
| - Historical cost | 222 | 127,466,981,403 | 127,304,980,039 |
| - Accumulated depreciation | 223 | (72,039,347,315) | (69,004,139,129) |
| 2. Finance leases fixed assets | 224 | - |  |
| - Historical cost | 225 |  |  |
| - Accumulated depreciation | 226 |  |  |
| 3. Intangible fixed assets | 227 | 17,328,418,637 | 17,433,663,131 |
| - Historical cost | 228 | 19,514,195,399 | 19,514,195,399 |
| - Accumulated depreciation | 229 | (2,185,776,762) | (2,080,532,268) |
| 4. Construction in progress expenses | 230 | 34,215,027,893 | 32,904,476,283 |
| III. Property investment | 240 | - | - |
| - Historical cost | 241 |  |  |
| - Accumulated depreciation (*) | 242 |  |  |
| IV. Long-term financial investments | 250 | 4,349,041,800 | 4,349,041,800 |
| 1. Investment in subsidiaries | 251 |  |  |
| 2. Investment in joint-venture | 252 | 2,250,000,000 | 2,250,000,000 |
| 3. Other long-term investments | 258 | 3,681,020,178 | 3,681,020,178 |
| 4. Provision for devaluation of long-term finance investment | 259 | (1,581,978,378) | (1,581,978,378) |
| V.Other long-term assets | 260 | 410,884,175 | 808,111,906 |
| 1. Long-term prepaid expenses | 261 | 410,884,175 | 808,111,906 |
| 2. Deferred income tax assets | 262 |  |  |
| 3-Others | 268 |  |  |
| Goodwill |  | 574,834,392 | 620,219,052 |
| TOTAL ASSETS | 270 | 1,096,059,688,372 | 1,003,397,959,175 |
|  |  |  |  |


| CAPITAL SOURCE |  |  |  |
| :---: | :---: | :---: | :---: |
| A. LIABILITIES (300=310+330) | 300 | 808,216,538,134 | 695,177,797,371 |
| I. Short-term liabilities | 310 | 771,899,088,157 | 660,893,716,994 |
| 1. Short-term borrowing and debts | 311 | 418,409,189,705 | 370,111,212,991 |
| 2. Trade accounts payable | 312 | 227,770,542,709 | 195,627,904,477 |
| 3. Advances from customers | 313 | 23,306,000,408 | 13,716,824,525 |
| 4. Taxes and liabilities to State budget | 314 | 28,920,900,327 | 22,695,963,315 |
| 5. Payable to employees | 315 | 3,172,257,568 | 4,610,967,818 |
| 6. Payable expenses | 316 | 22,874,374,752 | 27,611,397,801 |
| 7. Accounts payables | 317 |  |  |
| 8. Payable in accordance with contracts in progress | 318 |  |  |
| 9. Other short-term payables | 319 | 35,199,565,395 | 13,923,648,787 |
| 10. Bonus and welfare fund | 323 | 12,246,257,293 | 12,595,797,280 |
| II. Long-term liabilities | 330 | 36,317,449,977 | 34,284,080,377 |
| 1. Long-term accounts payables-Trade | 331 |  |  |
| 2. Long-term accounts payables-Affiliate | 332 |  |  |
| 3. Other long-term payables | 333 | 146,066,305 | 125,066,305 |
| 4. Long-term borrowing and debts | 334 | 35,492,968,330 | 33,472,944,930 |
| 5. Deferred income tax | 335 | 89,954,059 | 89,954,059 |
| 6. Provision for unemployment allowance | 336 | 588,461,283 | 596,115,083 |
| 7. Provision for long-term liabilities | 337 |  |  |
| 8. Other long-term payables |  |  |  |
| B. OWNER'S EQUITY ( $400=410+430$ ) | 400 | 280,071,365,302 | 300,654,645,112 |
| I. Capital sources and funds | 410 | 280,071,365,302 | 300,654,645,112 |
| 1. Paid-in capital | 411 | 125,775,000,000 | 125,775,000,000 |
| 2. Capital surplus | 412 | 5,378,400,000 | 5,500,000,000 |
| 3. Other capital of owner | 413 |  |  |
| 4. Treasury stock | 414 |  |  |
| 5. Assets revaluation difference | 415 |  |  |
| 6. Foreign exchange difference | 416 |  |  |
| 7. Investment and development fund | 417 | 52,334,303,520 | 52,334,303,520 |
| 8. Financial reserve fund | 418 | 6,450,280,023 | 6,450,280,023 |
| 9. Other fund belong to owner's equity | 419 | 5,069,157,495 | 5,069,157,495 |
| 10. Retained profit | 420 | 85,064,224,--7 | 105,525,904,074 |
| 11. Capital for construction work | 421 |  |  |
| Minority interest |  | 7,771,784,936 | 7,565,516,692 |
| TOTAL RESOURCES | 440 | 1,096,059,688,372 | 1,003,397,959,175 |

## TMT Automobile Joint Stock Company

INCOME STATEMENT
Quarter 1/2010
Unit: VND

| Items | Code | Note | Quarter 1 / 2010 | Accumulation |
| :---: | :---: | :---: | :---: | :---: |
| 1 | 2 | 3 | 4 | 5 |
| 1. Sales | 01 | VI. 25 | 389,678,677,960 | 389,678,677,960 |
| 2. Deductions | 02 | VI. 26 | 2,194,193,998 | 2,194,193,998 |
| 3. Net sales and services | 10 | VI. 27 | 387,484,483,962 | 387,484,483,962 |
| 4. Cost of goods sold | 11 | VI. 28 | 338,214,489,747 | 338,214,489,747 |
| 5. Gross profit | 20 |  | 49,269,994,216 | 49,269,994,216 |
| 6. Financial income | 21 | VI. 29 | 1,026,179,645 | 1,026,179,645 |
| 7. Financial expenses | 22 | VI. 30 | 13,409,140,629 | 13,409,140,629 |
| Include: Interest expense | 23 |  | 11,222,749,679 | 11,222,749,679 |
| 8. Selling expenses | 24 |  | 15,365,958,644 | 15,365,958,644 |
| 9. General \& administrative expenses | 25 |  | 9,696,408,790 | 9,696,408,790 |
| 10. Net operating profit | 30 |  | 11,824,665,798 | 11,824,665,798 |
| 11. Other income | 31 |  | 2,052,573,147 | 2,052,573,147 |
| 12. Other expenses | 32 |  |  |  |
| 13. Other profit | 40 |  | 2,052,573,147 | 2,052,573,147 |
| 14. Profit before tax | 50 |  | 13,877,238,945 | 13,877,238,945 |
| 15. Current corporate income tax expenses | 51 | VI. 31 | 2,686,732,626 | 2,686,732,626 |
| 16. Defrred corporate income tax expenses | 52 | VI. 32 |  |  |
| 17. Profit after tax $(60=50-51)$ | 60 |  | 11,190,506,319 | 11,190,506,319 |
| 17.1. Minority interest | 61 |  | 207,246,783 | 207,246,783 |
| 17.2 Profit after tax of parent company's sha | 62 |  | 10,983,259,536 | 10,983,259,536 |
| 18. EPS (VND/share) | 70 |  | 873 | 873 |

## CASH FLOW STATEMENT

## Quarter 1/2010 (Direct method)

| Items | Code | Unit: VND |  |
| :---: | :---: | :---: | :---: |
|  |  | Accumulation |  |
|  |  | Current year | Previous year |
| 1 | 2 | 3 | 4 |
| I. CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |  |
|  | 01 | 435,--------------160 |  |
| 2. Cash paid for supplier | 02 | (96,051,798,394) | (960,201,990,752) |
| 3. Cash paid for employee | 03 | (19,101,720,452) | (51,595,963,119) |
| 4. Cash paid for interest | 04 | (11,770,357,236) | (62,802,057,576) |
|  | 05 | (11,477,076,278) | (4,034,551,567) |
| 6. Other receivables | 06 | 93,529,417,975 | 69,779,429,214 |
| 7. Other payables | 07 | (190,226,388,357) | (348,280,802,901) |
| Net cash provided by (used in) operating activities | 20 | 200,438,768,518 | $\mathbf{5 9 8 , 9 4 1 , 4 4 8 , 4 5 3}$ |
|  |  |  |  |
| 1. Cash paid for purchase of capital assets and other long-term assets | 21 | (1,290,734,797) | (10,853,733,412) |
|  | 22 | 132,290,667 |  |
| 3. Cash paid for lending or purchase debt tools of other companies | 23 |  | (5,500,000,000) |
| 4. Withdrawal of lending or resale debt tools of other companies | 24 |  |  |
| 5. Cash paid for joining capital in other companies | 25 |  | (2,720,730,000) |
| 6. Withdrawal of capital in other companies | 26 |  | 2,687,862,000 |
| 7. Cash received from interest, dividend and distributed pro---------------1t | 27 | 557,-751,-----183 | 336,106,601 |
| Net cash used in investing activities | 30 | (600,692,247) | (16,050,494,811) |
| III. CASH FLOWS FROM FINANCING ACTIVITIES: |  |  |  |
| 1. Cash received from issuing stock, other owners' equity | 31 |  |  |
| 2. Cash paid to owners equity, repurchase issued stock | 32 |  |  |
| 3. Cash received from long-term and short-term borrowings | 33 | 45,178,255,200 | 965,973,962,253 |
| 4.-Cash paid to principal debt | 34 | (180,663,105,422) | (1,556,548,005,553) |
| 5. Cash paid to financial lease debt | 35 |  |  |
| 6. Dividend, profit paid for-owners | 36 | (31,443,750,000) | (11,338,100,000) |
| Net cash (used in) provided by financing activities | 40 | (166,928,600,222) | (601,912,143,300) |
| Net cash during the period (20+30+40) | 50 | 32,909,476,049 | $(19,021,189,658)$ |
| Cash and cash equivalents at beginning of year | 60 | 19,775,187,952 | 39,007,576,818 |
| Influence of foreign exchange fluctuation | 61 |  | (211,199,208) |
| Cash and cash equivalents at end of year (50+60+61) | 70 | 52,684,664,001 | 19,775,187,952 |

